



November 29, 2007

**Addendum 1:**

**RFP: CAT 6 Cabling for ACCESS POINTS AND PROJECTORS, 09-08**

The opening date for this RFP has been extended to the following:

December 19, 2007 @ 2:30 P.M.

Questions:

1. Is there a preferred time to submit permission for walk-through at existing school campuses to conduct surveys & strategies? Section 6.2.1 ask for the cost associated with this task so I'm a little confused on whether this needs to be done before or after a cost is submitted?
  - a. Some companies include a "survey cost" associated with their labor efforts. Most include this effort in their per run cost so this cost would be zero, but this is a proposal line item for those who like to break out their labor costs.
2. Section 5.1.5.2.1 ask for SC connectors be used for the termination of fiber cable along with SC fiber panels but section 5.1.7.2.2 ask for LC panels and connectors. Which one is correct?
  - a. It depends on if it is SM or MM fiber, but in this particular case these is no fiber since the scope of work is copper only.
3. Could you describe or explain what you are looking for in the Additional Added Value Service Cost Option?
  - a. Each vendor has their "strengths". It may be local presence, MAC capabilities, service offerings, monitoring capabilities, could be almost anything. This is an area for each vendor to differentiate themselves from the competition.
4. Should the total on page 24 equal the total on 6.2.5?
  - a. Yes.
5. What companies have requested this RFP?
  - a. Black Box Network Services, Calence, LLC, Complete Communication Services, Dell, Managed Network Cabling, Netversant, Technology for Education

**NOTE:**

Please acknowledge receipt of this addendum by signing and dating this page and include a copy with your proposals.

Signature\_\_\_\_\_Date: \_\_\_\_\_