

ADDENDUM

VIDEO CONFERENCING AND STREAMING RFP #06-2012

LAMAR CONSOLIDATED ISD

TO: All Vendors

FROM: Lamar Consolidated ISD, Purchasing Dept.

DATE: January 27, 2012

RE: Addendum #3, RFP #06-2012

RFP #06-2012 Video Conferencing and Streaming

The following question and answer response addendum is a compilation of clarification items and questions submitted via email since the release of addendum #2.

Questions:

- 1. How many firewall traversal calls does this need to support initially?** A base amount based on the capacity of the proposed traversal solution and the impact of the Web conferencing solution proposed on traversal requirements. A minimum base amount of calls would be 24.

Would all be external? From LCISD's perspective, all calls on the internal network between each other would not require firewall traversal support. Please expand based on your recommended solution.

So assuming they are all external the initial configuration should support 125 FWT call (25 + 100 web based)? The base 24 would support 24 internal devices conferencing with 24 external devices including the web solution. If all LCISD users are using the web based conferencing solution to non-LCISD devices, then the proposal should specifically identify the traversal requirements to support the following scenarios: 75% usage from all internal to internal connections and 25% from internal to external during the day and in the evening 100% all external devices using the system at 50% capacity.

If multipoint calling would be handled by the MCU requirement but initially only support 16 ports not the 100 you reference above? Please include if the web based conferencing solution proposed includes any MCU functionality. If not, the MCU would support the web conferencing.

- 2. Please clarify that the MCU only needs to support 16 calls initially?**
 - a. It is the intent of LCISD to support Multi-point calls; however, the data and expectations for the district does not foresee a need to maintain the current connection capacity of the existing MCU. The district will evaluate proposals that provide the best solution to support at least 16 HD calls, ease of use, management, Total Cost of Ownership considering a five year life cycle. Provide the option to increase connection capacity with the proposed solution.**

- 3. Clarification of Web Conferencing Request?**
 - a. It is the intent of LCISD to implement the infrastructure to support the existing H.323 conferencing units and usage but grow and develop the web conferencing solution so that LCISD stakeholders have a common, robust platform for communications.**
 - b. The Web Conferencing solution should provide licensing options for a base amount of usage with the cost to increase incrementally as need and usage requires taking into consideration the goal of high utilization and low TCO. If a base amount lower than 100 is available, please provide the information in your response.**

NOTE:
Please acknowledge receipt of this addendum by signing and dating this page and include a copy with your proposals.

Signature _____ Date: _____